# Annexure 1: List of Business Processes in Scope

## ISKCON Bangalore

* Accounts & Finance
* Procurement to Payment
* Inventory & Stores Management
* Payroll & Human Resources Management
* Donations Management
* Guest House & Convention Halls
* Facility Maintenance
* Project Management
* Customer Relationship Management

## Touchstone Foundation – Gifts Division

* Accounts & Finance
* Sales Forecasting
* Procurement Planning
* Inventory Management
* Retail Sales (Temple Counters / Mobile Vans / Online Sales / Export)
* Consignment Sales
* Automating the job activities connected to magazine printing
* Subscription Management for Magazines

## Touchstone Foundation – Foods Division

* Accounts & Finance
* Procurement Planning
* Inventory Management
* Production Planning
* Sales Management (Temple Counters / Outlets / Restaurants / Catering Orders)
* Sales Forecasting
* Quality Control (raw materials / production plants / finished goods stores)

## Goloka Seva Trust

* Accounts & Finance
* Procurement Planning
* Inventory Management
* Sales Management (Exports / Distributors / Retail / Online)